

Message Text

UNCLASSIFIED

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42

ACTION EUR-12

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R 150920Z JUL 76

FM AMEMBASSY BUCHAREST

TO USDOC WASHDC

INFO SECSTATE WASHDC 8856

AMEMBASSY BUCHAREST

UNCLAS BUCHAREST 4175

USDOC/BEWT FOR ROBINSON AND BURGESS

E.O. 11652: N/A

TAGS: BEXP, RO

SUBJ: MACHINE TOOLS TSS

REF: USDOC 11409; ROBINSON/SCISSORS TELECON JULY 13

1. WE AGREE IN PRINCIPLE TO REPLACING BUDAPEST FOR NOVEMBER TSS, HAVING IN MIND OFTEN-VOICED GOR INTEREST IN MACHINE TOOLS. WE DO NOT YET HAVE SPECIFIC GOR APPROVAL.

2. OUR CHIEF PROBLEM IN SUPPORTING SEMINAR AT THAT TIME WILL BE OUR COMMITMENT TO SUPPORT JOINT ECONOMIC COMMISSION MEETING (INCLUDING VISIT OF SECRETARY RICHARDSON) WHICH MAY BEGIN AS EARLY AS NOVEMBER 28. GIVEN GOR TENDENCY TO REQUIRE EXTENSIVE PREPARATION, MUCH OF IT IN LAST TWO WEEKS, WE STRONGLY PREFER DATES NOVEMBER 8-12 FOR TSS.

3. BUCHAREST FALL FAIR CLOSES OCTOBER 23. NATIONAL MACHINE TOOL BUILDERS' ASSOCIATION SHOULD REALIZE THAT ROMANIANS WILL HAVE SEEN AND NEGOTIATED FOR A LOT OF NON-US MACHINE TOOLS AT THE FAIR. VALUE OF TSS LIES IN PREPARING FOR LONGER-RUN ACCEPTANCE OF US TOOLS. ALTHOUGH WE WOULD LIKE TO SEE NEW-TO-MARKET PARTICIPATION, OBVIOUSLY FIRMS MAKING MAJOR EFFORT AT AMERO IN APRIL 1977 CAN USE TSS TO BUILD UP INTEREST.

SCISSORS

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NNN

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